



# Grant Writing Strategies for NSF ATE Proposals

NCPN Conference  
November 10, 2023

Greg Kepner

# NSF ATE Grant Experience

Greg Kepner – 16 years

Principal Investigator

Midwest Photonics Education Center

ATE Project

Co-Principal Investigator

Micro Nano Technology Education Center

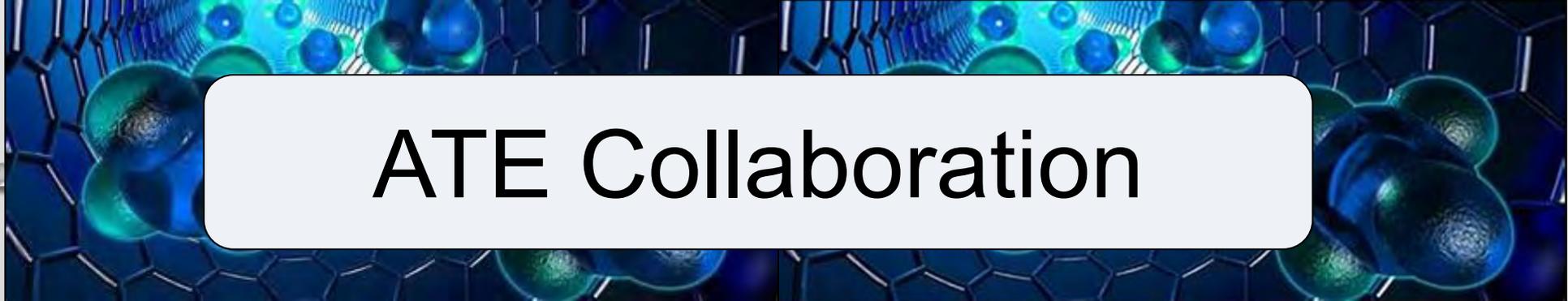
National Center for Optics and Photonics Education

Project Evaluator

Mentor-Connect Mentor

MentorLinks Mentor





# ATE Collaboration

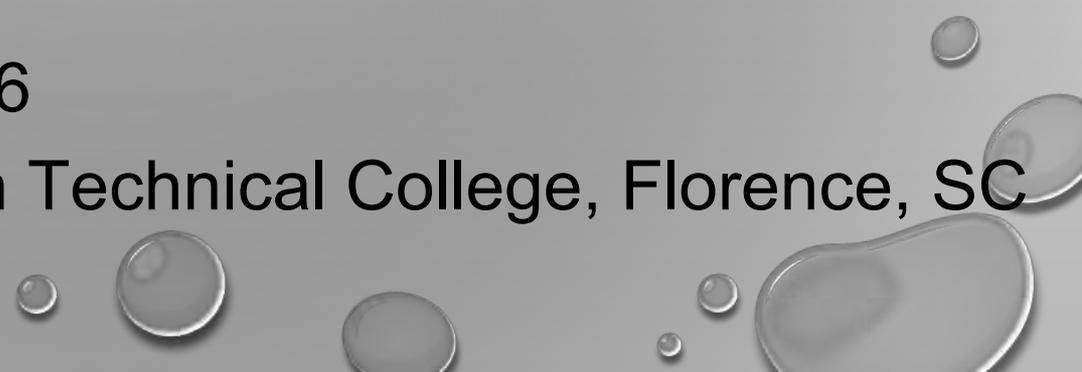
## Micro Nano Technology Education Center

- NSF DUE #2000281
- Pasadena City College, Pasadena, CA

## ATE Collaborative Outreach and Engagement Project

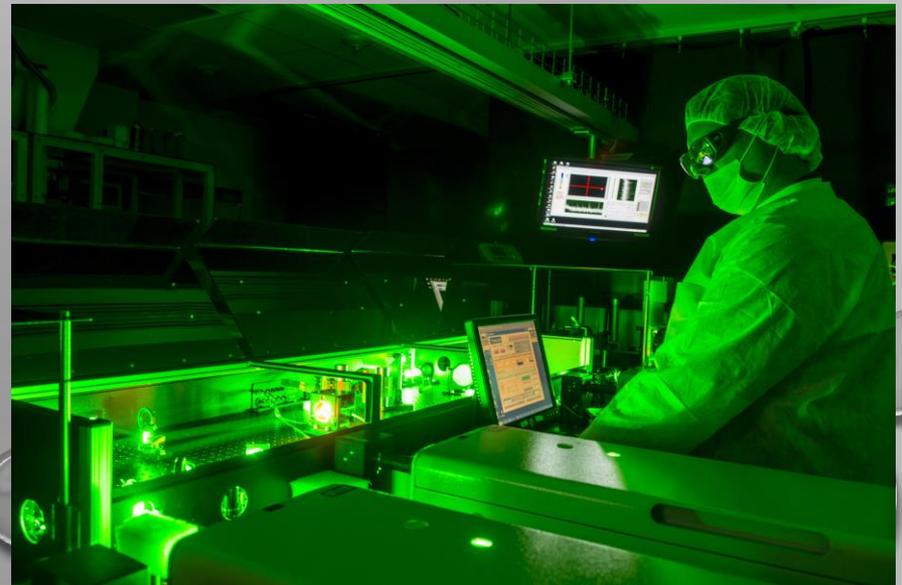
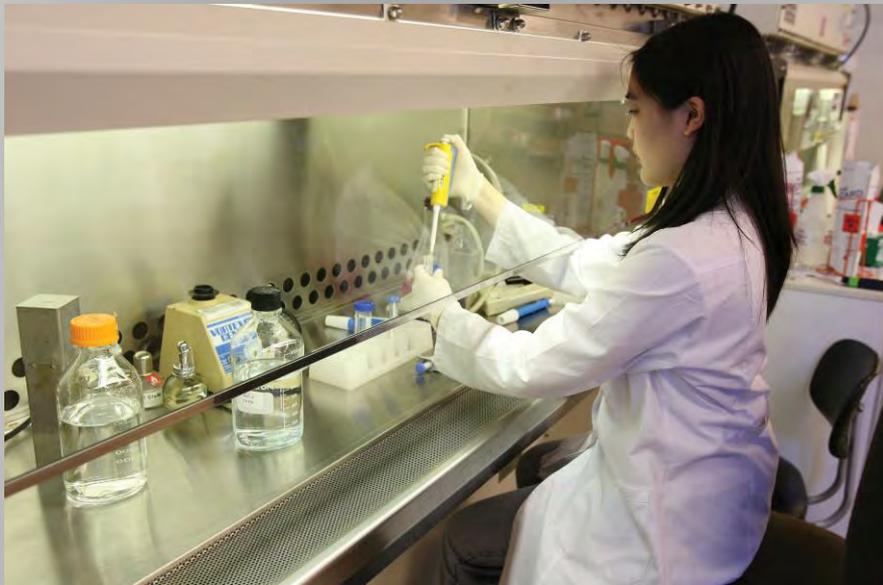
- NSF DUE #1723419
- Hillsborough Community College, Tampa, FL

## Mentor-Connect

- NSF DUE #1840856
  - Florence-Darlington Technical College, Florence, SC
- 

# NSF ATE Program Purpose

The education of highly qualified science and engineering technicians for the advanced technology fields that drive our nation's economy.



# What does NSF ATE fund?

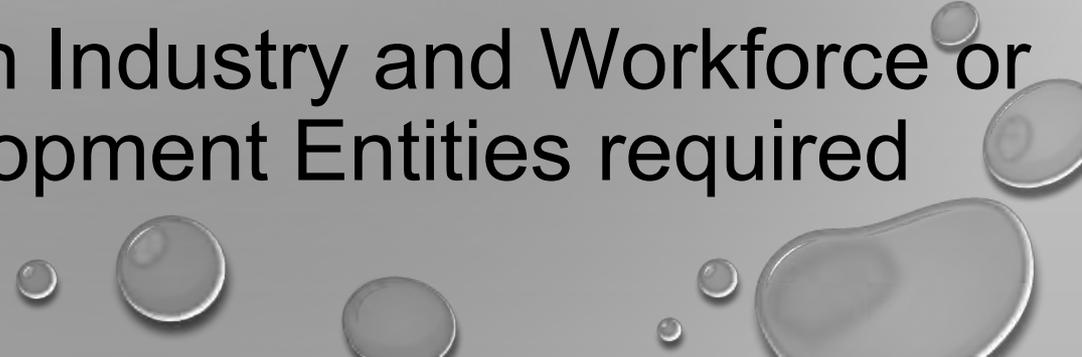


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- Faculty development
- Curriculum development
- Outreach/Recruitment
- Student retention
- Greater diversity
- Industry partnerships
- Equipment upgrades
- And more....



# NSF ATE Grantee Focus

- Institutions of Higher Education that award certificates and 2-year technology degrees
  - 2-year faculty must have a leadership role on all projects
  - 2-yr, 4-yr institutions and high schools can be supported (Education Pathways)
  - Partnerships with Industry and Workforce or Economic Development Entities required
- 

# New NSF ATE Webpage



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Science  
Foundation

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## Advanced Technological Education (ATE)

[View Guidelines](#)

[21-598](#)

# NSF 21-598

## Advanced Technological Education (ATE)

**PROGRAM SOLICITATION**  
NSF 21-598

Will be replaced in 2024

REPLACES DOCUMENT(S):  
NSF 18-571



**National Science Foundation**

Directorate for Education and Human Resources  
Division of Undergraduate Education

**Full Proposal Deadline(s)** (due by 5 p.m. submitter's local time):

October 14, 2021

October 06, 2022

October 05, 2023

# ATE Program Officers #1

## Program Contacts

For questions about specific areas of technology or disciplines proposers are encouraged to contact a Program Officer from the list below.

### Biotechnology/Biology/Chemistry

- Celeste Carter, telephone: (703) 292-4651, email: [vcarter@nsf.gov](mailto:vcarter@nsf.gov)
- Pushpa Ramakrishna, telephone: (703) 292-2943, e-mail: [pusramak@nsf.gov](mailto:pusramak@nsf.gov)
- Mary Crowe, e-mail: [mcrowe@nsf.gov](mailto:mcrowe@nsf.gov)
- Michael Davis, e-mail: [mdavis@nsf.gov](mailto:mdavis@nsf.gov)

### Engineering

- John Jackman: (703) 292-4816, e-mail: [jjackman@nsf.gov](mailto:jjackman@nsf.gov)
- Eric Sheppard: e-mail: [esheppar@nsf.gov](mailto:esheppar@nsf.gov)
- Jill Nelson: e-mail: [jnelson@nsf.gov](mailto:jnelson@nsf.gov)

### Evaluation/Research

- Connie Della-Piana, telephone: (703)292-5309, email: [cdellapi@nsf.gov](mailto:cdellapi@nsf.gov)

# ATE Program Officers #2

## Geographic Information Systems/Geosciences

- Keith Sverdrup, (703) 292-4671, e-mail: [ksverdru@nsf.gov](mailto:ksverdru@nsf.gov)

## Information technology/Computer Science

- Paul Tymann: (703) 292-2832, e-mail: [ptymann@nsf.gov](mailto:ptymann@nsf.gov)

## Information technology/Cybersecurity

- Corby Hovis, telephone: (703)292-4625, email: [chovis@nsf.gov](mailto:chovis@nsf.gov)
- Paul Tymann: (703) 292-2832 e-mail: [ptymann@nsf.gov](mailto:ptymann@nsf.gov)

## New to ATE track

- Mary Crowe, e-mail: [mcrowe@nsf.gov](mailto:mcrowe@nsf.gov)
- Michael Davis, e-mail: [mdavis@nsf.gov](mailto:mdavis@nsf.gov)

**V. Celeste Carter**  
Lead Program Director

[vccarter@nsf.gov](mailto:vccarter@nsf.gov)

(703) 292-4651

EHR/DUE

# ATE Technology Areas

- Advanced Manufacturing Technologies
- Biotechnology
- Agricultural Technologies
- Energy and Environmental Technologies
- Engineering Technologies
- Information Technologies
- Micro and Nano Technologies
- Security Technologies
- Geospatial Technologies
- Autonomous & Emerging Technologies



# Funding Tracks

- Small Projects for Institutions New to ATE
  - Projects
  - Consortia for Innovations in Technician Education
  - Applied Research on Technician Education
  - Centers and Resource Centers
- 



# Funding Tracks

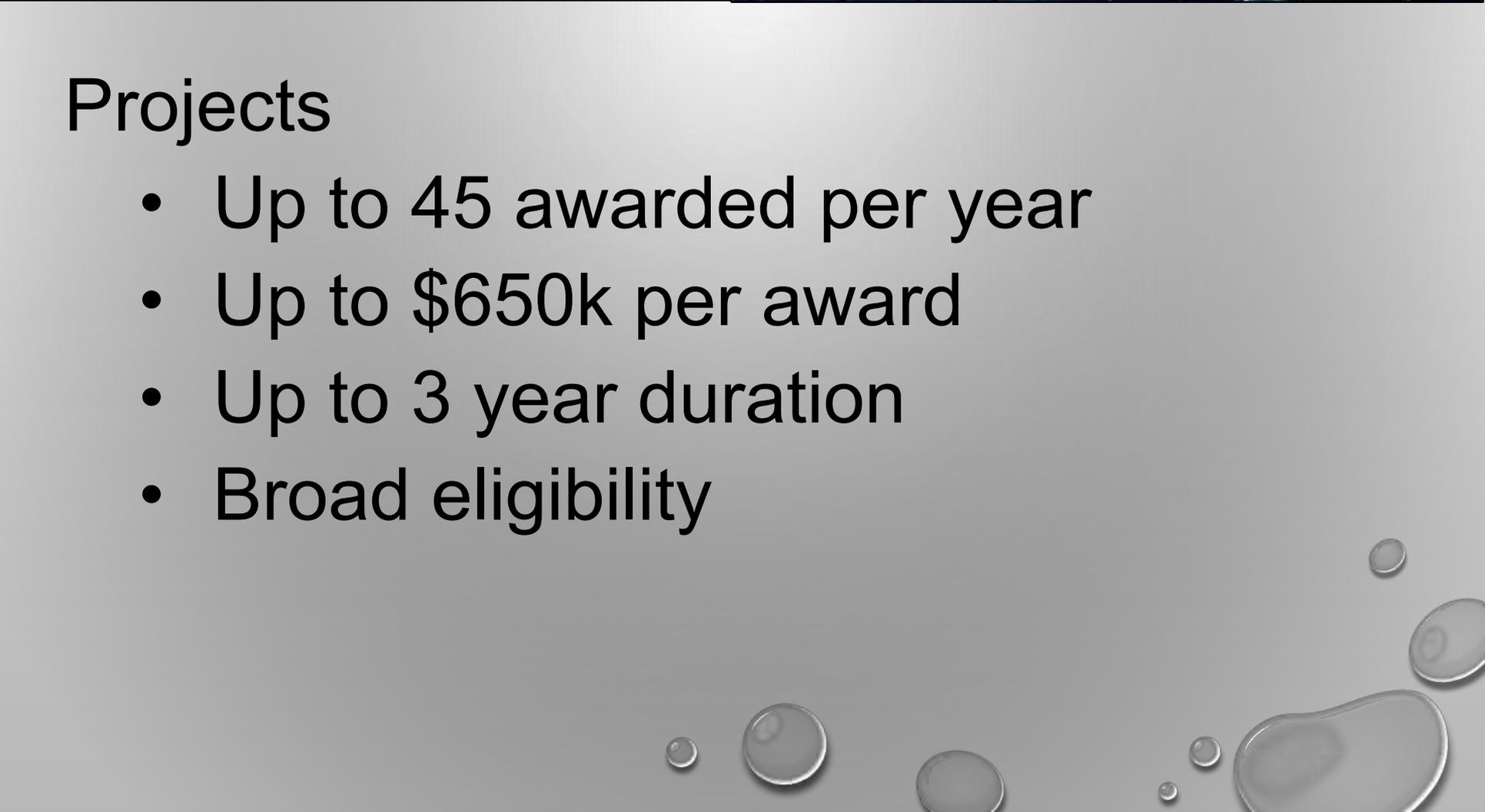
## Small Projects for Institutions New to ATE

- Up to 20 awards per year
  - Up to \$350k per award
  - Up to 3 year duration
  - Limited eligibility
- 



# Funding Tracks

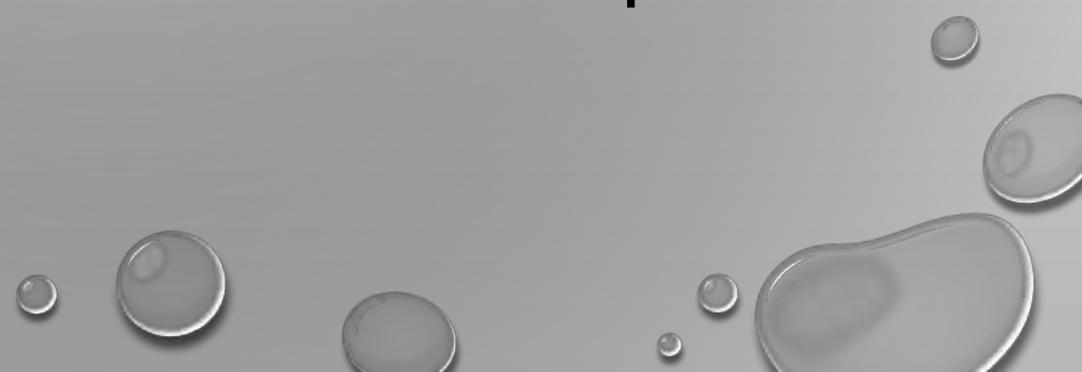
## Projects

- Up to 45 awarded per year
  - Up to \$650k per award
  - Up to 3 year duration
  - Broad eligibility
- 



# Funding Tracks

## Consortia for Innovations in Technician Education

- Strengthens partnerships
  - Specific industry or technology convergence
  - Collaborations with ATE Centers & Projects
  - Program improvement and development
- 



# Funding Tracks

## Consortia for Innovations in Technician Education

- Up to 5 new awards
  - Up to \$1.2 M per award for 2 institutions
  - Up to \$3M per award for 3+ institutions
  - Up to 4 year duration
- 

# Funding Tracks

## Applied Research on Technician Education

- Up to 5 awards per year
- Up to \$150k - 2 years (Planning and Pilot)
- Up to \$300k - 3 years (Exploratory R&D)
- Up to \$800k - 3 years (Full-scale Study)
- Designed for researchers/2-year college partnerships

# Funding Tracks

## Centers

- Up to 10 total in U.S.
- Typically 1-2 awards per year
- Up to \$7.5m - 5 years (renewable)

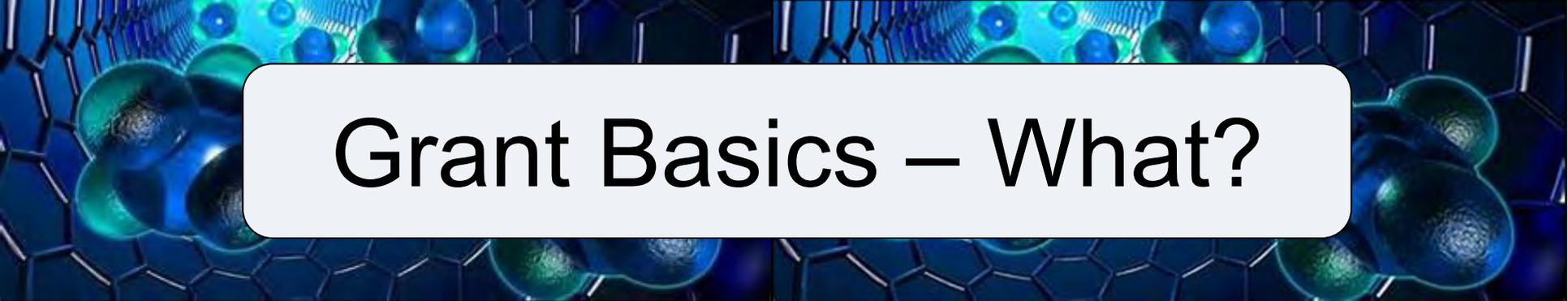
## Resource Centers

- Transition after Center funding ends
- Up to \$1.65m - 3 years (renewable)

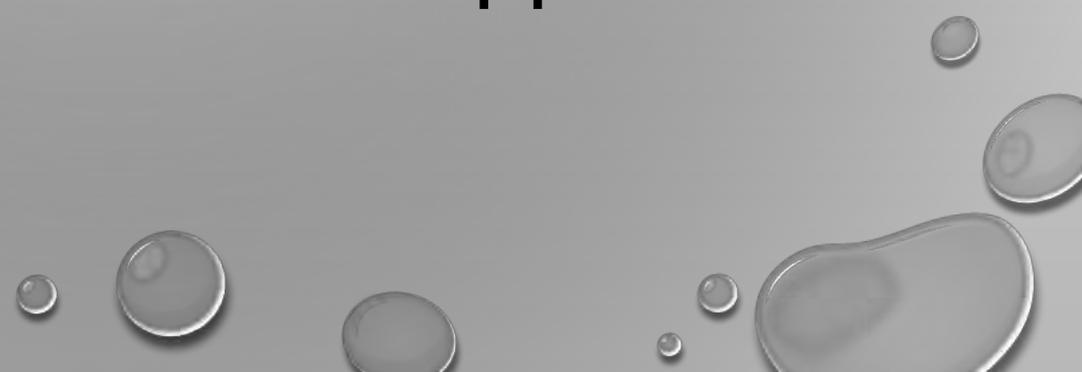


# Grant Strategy

- What?
  - Why?
  - Who?
  - When?
  - Where?
  - How?
- 



# Grant Basics – What?

- Start with an idea
  - Demonstrate industry need
  - Tell the story
  - Abstract - description of the project
  - Results from prior NSF support
- 

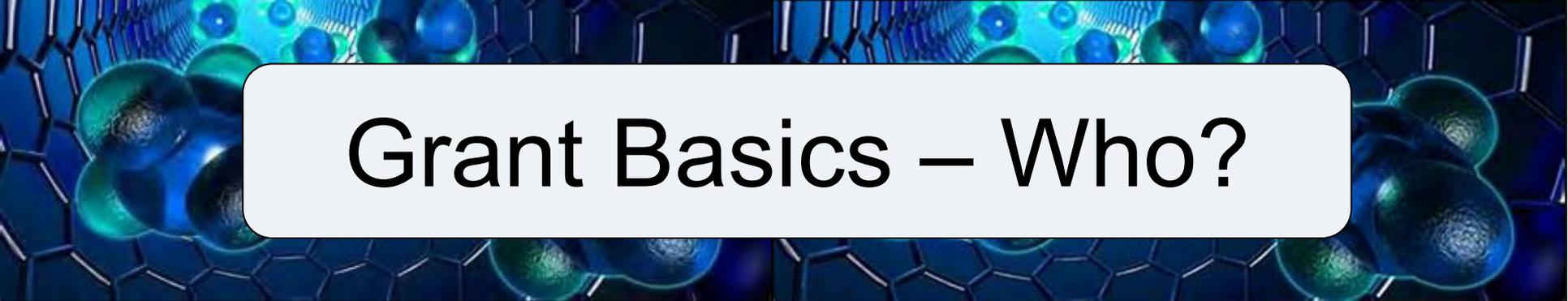


# Project Summary

- Overview of the project
    - Disciplinary focus
    - Kinds of activities
    - Primary audience
  - Intellectual Merit
    - Potential to advance knowledge base
  - Broader Impacts
    - Potential benefit to society
- 

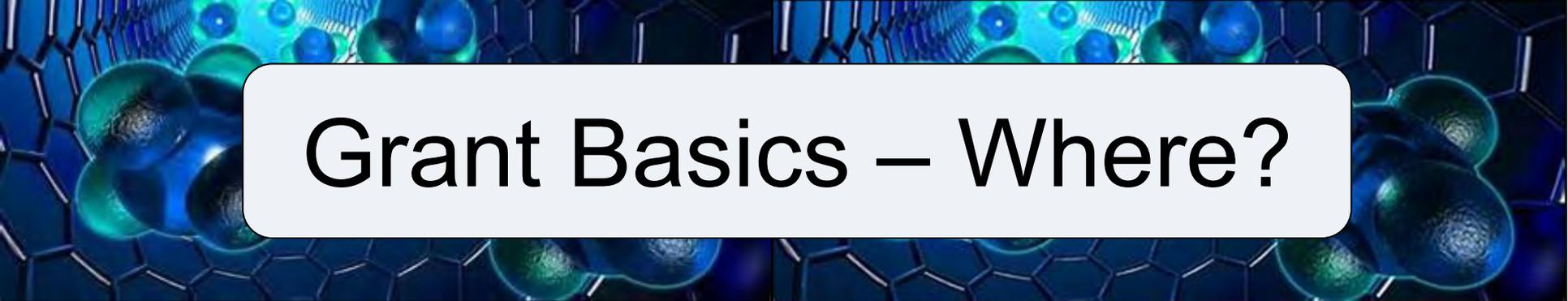
# Grant Basics – Why?

- Motivating rationale
- Industry need
  - Labor statistics
  - O\*NET data
  - Company postings
- Workforce development focus
  - Technician need

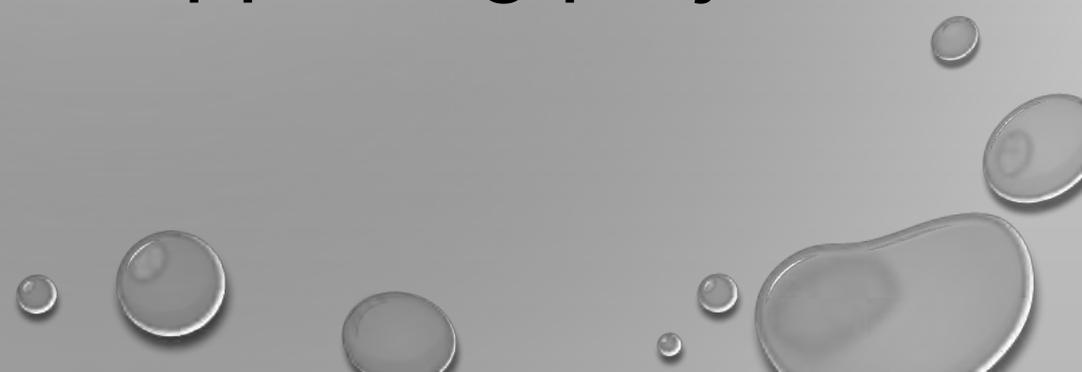


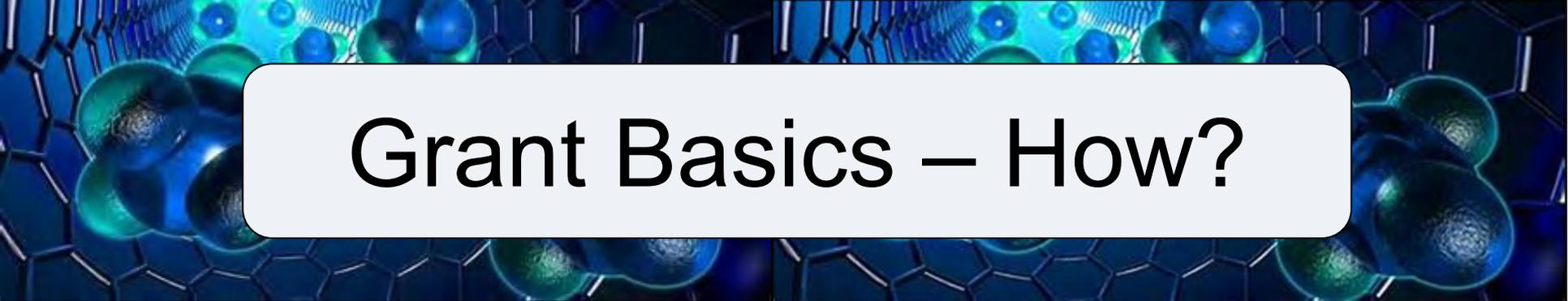
# Grant Basics – Who?

- Institution
  - Partners
  - People
  - Qualifications
  - Experience
- 

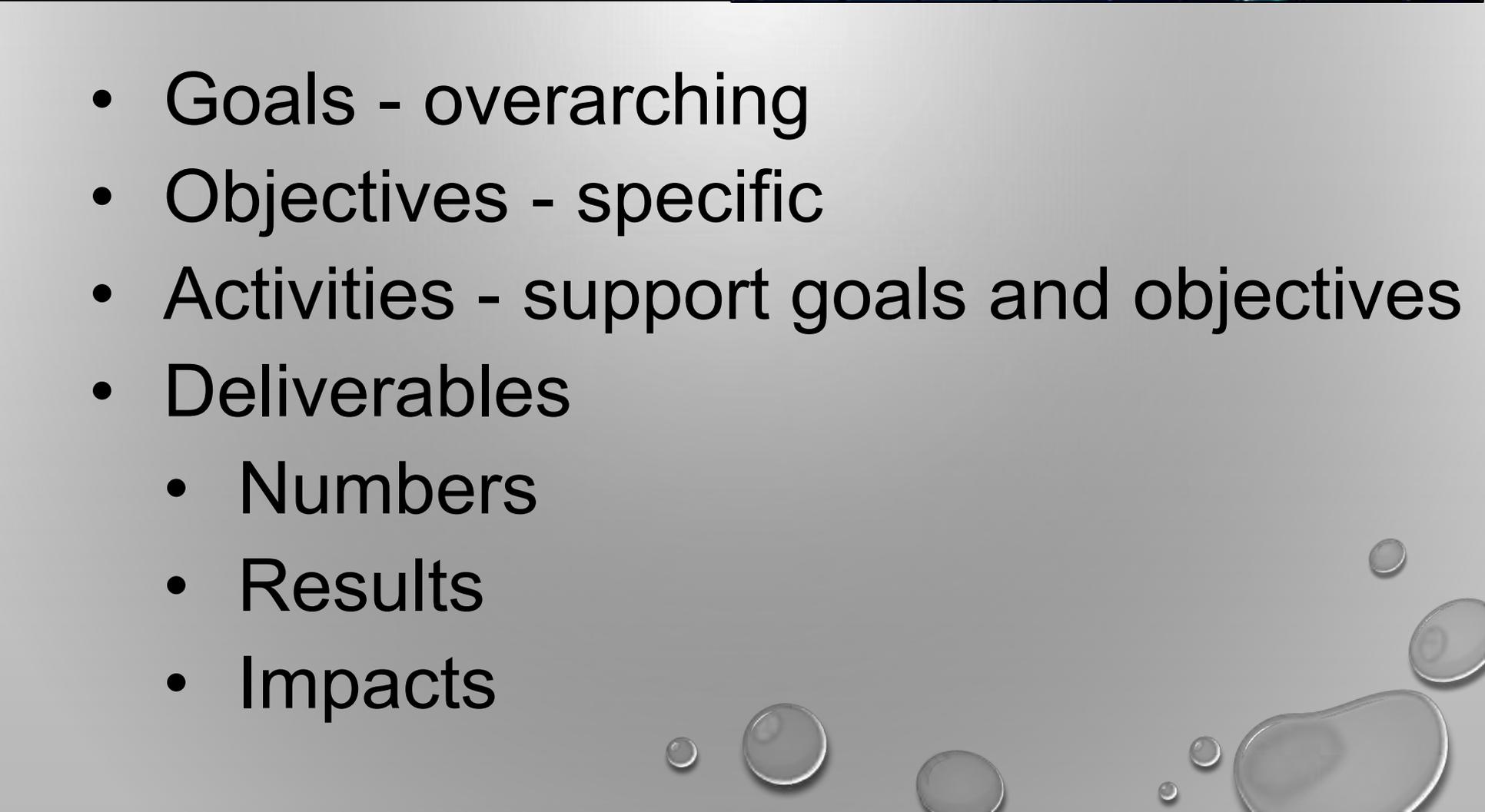


# Grant Basics – Where?

- Institution(s)
  - History
  - Facilities
  - Equipment
  - Other resources supporting project
  - Capacity
- 



# Grant Basics – How?

- Goals - overarching
  - Objectives - specific
  - Activities - support goals and objectives
  - Deliverables
    - Numbers
    - Results
    - Impacts
- 

# Grant Basics – Budget

- Personnel - salary and fringes
- Travel
- Equipment
- Supplies
- Contractual
- Direct
- Indirect
- No cost sharing

# Grant Basics – Time

- Timeline
- Gantt chart (or another format)

	Y1 - FA	Y1 - SP	Y1 - SU	Y2 - FA	Y2 - SP	Y2 - SU
ACTIVITY						
TASK 1	X	X	X			
TASK 2		X	X			
TASK 3			X	X		
TASK3					X	X

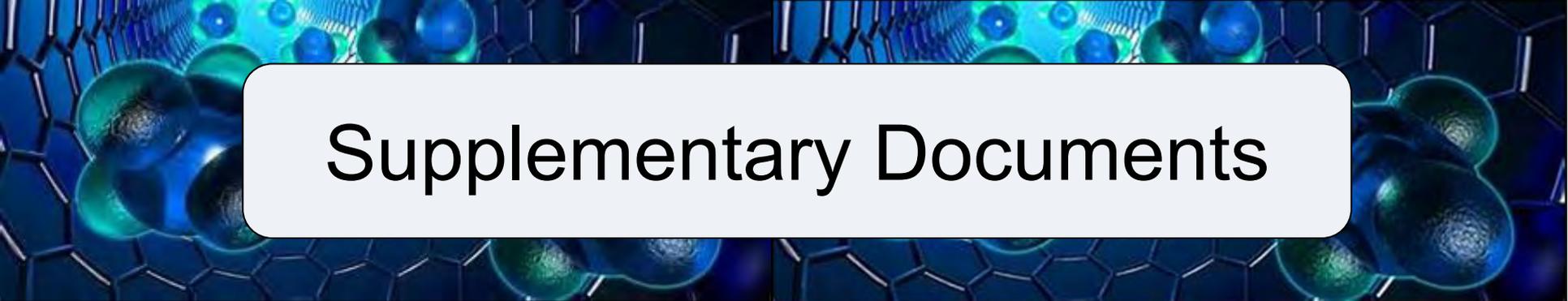
# Grant Basics – Time

- Timeline
- Gantt chart (or another format)

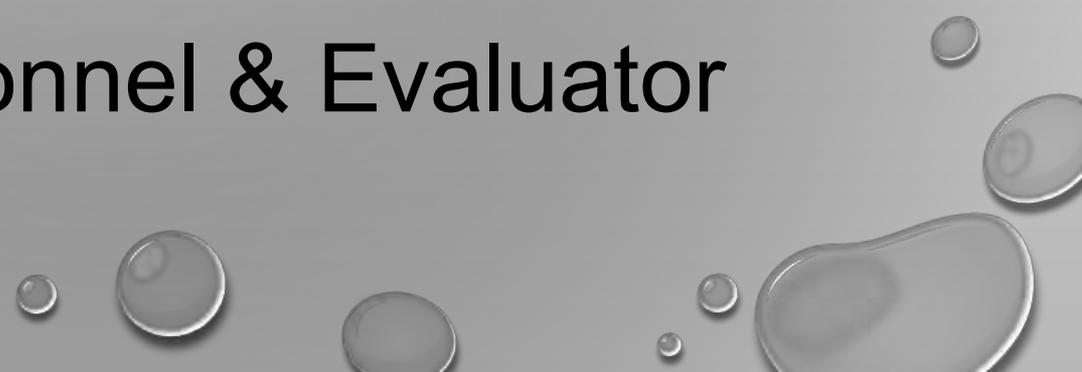
	Y1 - FA	Y1 - SP	Y1 - SU	Y2 - FA	Y2 - SP	Y2 - SU
ACTIVITY						
TASK 1						
TASK 2						
TASK 3						
TASK3						

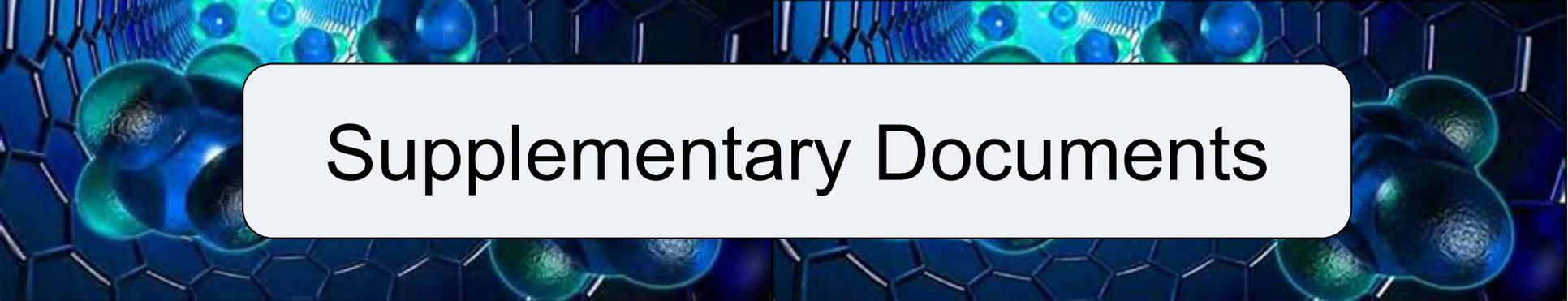
# Grant Basics – Other

- Data collection
  - Data management plan - Security
- Evaluation
  - Evaluator – name if possible
  - Plan for evaluation
- Dissemination
  - Publications - Journals
  - Presentations - Conferences
  - Information sharing



# Supplementary Documents

- References cited – do your research
  - Letters of Collaboration
    - Specific commitments
  - NSF Biosketches
    - SciENCv format
    - Senior Personnel & Evaluator
- 



# Supplementary Documents

- Current and Pending support
    - Any related funding
  - Collaborators and Affiliates
    - Avoid conflicts of interest
- 



# Grant Activities

Projects/Small Projects for Institutions New to ATE

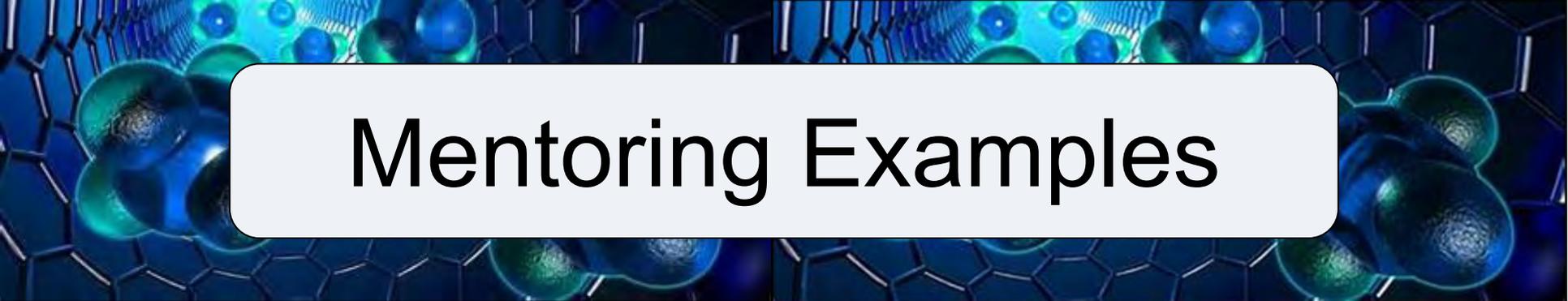
- Program Development and Improvement
  - Professional Development for Educators
  - Curriculum Development
  - Educational Materials Development
  - CTE and STEM Teacher Preparation
  - Undergraduate Research Experiences
  - Internships, Apprenticeships, Work Experiences
  - Instrumentation/Equipment Acquisition
- 



# Mentoring Opportunities

There is something for everyone:

- MentorLinks
- Project Vision
- MNT-EC
- Mentor Up
- Pathways to Innovation
- CCPI-STEM
- FORCCE-ATE
- Mentor-Connect



# Mentoring Examples

## Mentor-Connect

- Small Projects for Institutions New to ATE
- Second Chance – submitted and not funded
- Moving Up – higher level project funding
- Co-mentoring – Discipline partnership

**70% Funding Rate!**

# Mentor-Connect Services

- Individual Mentoring
- Technical Assistance
- Webinars & Tutorials
- Workshops
- Help Desk – Just-in-time answers
- Online Resource Library
- NSF Funding Process Guidance & Start-up Help
- Leadership Development

# www.mentor-connect.org



Search

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MENTOR  
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RESOURCE

CONTACT  
US

## MENTORING FOR STEM FACULTY THAT TRANSFORMS TECHNICIAN EDUCATION

### 2021 Technical Assistance Webinars Budget, Evaluation and Forms are Now Available

Each year, Mentor-Connect conducts live technical assistance webinars to help prospective grantees complete various sections of their New-to-ATE proposals. Read more to see a complete listing of our 2021 archived webinars, including tutorials, and miscellaneous older webinars.

READ MORE



# MNT-EC Co-Mentoring

## Micro Nano Technology Education Center

- Project proposal mentoring
- Co-mentoring with Mentor-Connect
- Emphasis in Micro Nano Technology
  - Materials Science Technology
  - Photonics Technology
  - Manufacturing Technology
  - Engineering Technology
  - Biotechnology



# MNT-EC Mentoring Services

Review Micro/Nano related proposals

- Provide feedback and recommendations
- Subject matter expertise

Guidance on:

- NSF ATE Solicitation 21-598
  - PAPPG
  - NSF New Awardee Packet
  - NSF onboarding process
- 

www.micronanoeducation.org



► Micro Nano Technology Education Center



- Educators
- Students and Parents
- Industry
- Affiliates & Partners
  
- Calendar
- Journal
- News & Updates
- About

## Explore



● Educators



● Students & Parents



● Industry



● Partners



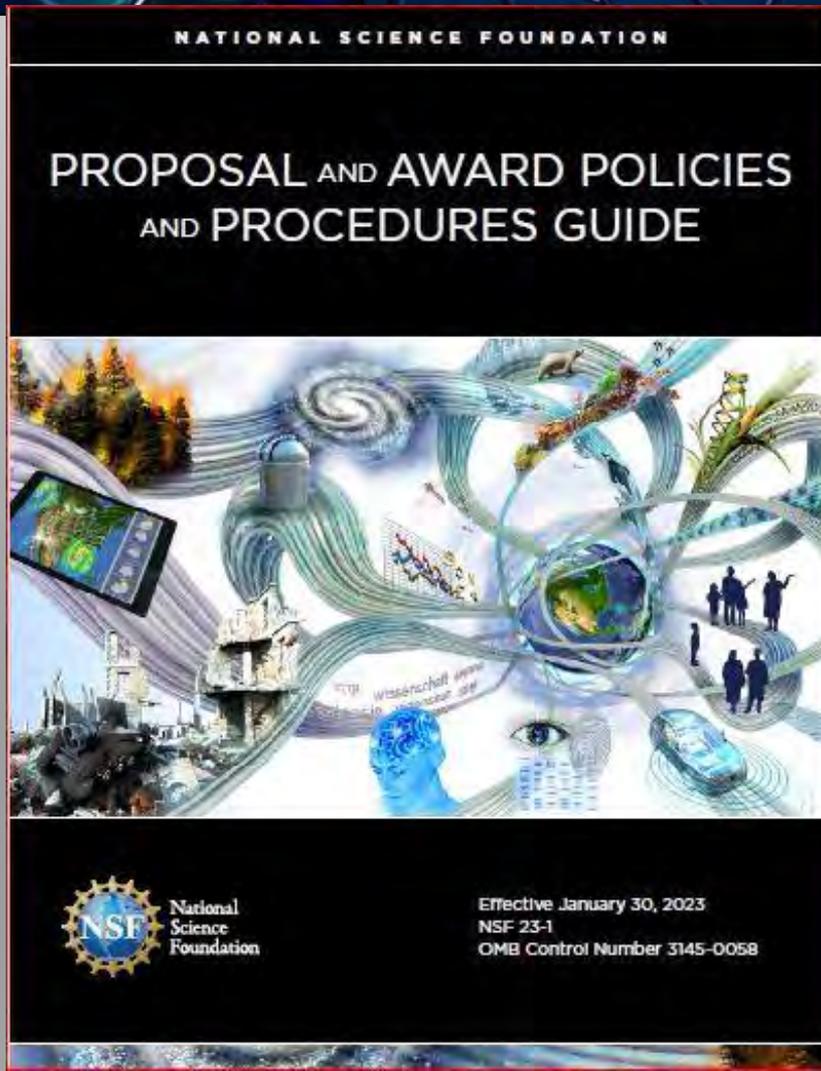
● Journal

CALENDAR

## Upcoming



# PAPPG



# PAPPG

- Proposal preparation instructions
- Submission guidelines
- NSF proposal processing and review
- Budget information
- Allowability of costs
- Financial requirements
- Post award requirements
- Grant administration

## Journal of Advanced Technological Education

- Peer-reviewed technical journal
- Focus on technician education
- Authors are invited to submit an article
- ATE collaborative effort initiated by MNT-EC
- Dissemination opportunity for projects

# ATE Central

- Information hub for NSF ATE community
- Free online portal
- Collection of products and materials
- ATE Central Handbook
- ATE Outreach Kit
- Activity Reports



# www.atecentral.net

## What is ATE?

With an emphasis on two-year colleges, the [National Science Foundation's ATE \(Advanced Technological Education\)](#) program focuses on the education of technicians for the high-technology fields that drive our nation's economy.

- Learn More About ATE
- ATE Central Tools & Services

## ATE Events

- 9 MNT-EC Seminar Sep 9
- 10 NSF ATE Grant Proposal Help Sep 10
- 15 Archiving with ATE Central Sep 15
- 16 MNT-EC Seminar Sep 16
- 23 MNT-EC Seminar Sep 23
- 24 Midwest Cisco Networking



## ATE Fact Sheet

Active ATE Centers	30
Active ATE Projects	335
ATE Resources	5,479
New Projects/Centers	116
New Resources	110

## ATE Resources

**Careers in BIOTECHNOLOGY**  
A Counselor's Guide to the Best Jobs in the United States  
3rd Edition

by Gina Fricman-Hest and Julie Solberg

**Careers in Biotechnology**

cccbiotech.org

## ATE News

# NSF ATE Resources

NSF ATE [www.nsf.gov/ATE](http://www.nsf.gov/ATE)

Mentor-Connect [www.mentor-connect.org](http://www.mentor-connect.org)

MNT-EC [www.micronanoeducation.org](http://www.micronanoeducation.org)

ATE Central <https://atecentral.net/>

EvaluATE <https://www.evalu-ate.org/>



Want more information?



# Questions?

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[mel@micronanoeducation.org](mailto:mel@micronanoeducation.org)

Elaine Craft – [Elaine.Craft@fdtc.edu](mailto:Elaine.Craft@fdtc.edu)

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